

OXFORD ECONOMICS STUDY STATE-BY-STATE REPORT

AAHOA OWNERSHIP & ECONOMIC IMPACT

Produced in partnership with Oxford Economics, an international leader in global forecasting and quantitative analysis

OXFORD ECONOMICS STUDY

AAHOA OWNERSHIP & ECONOMIC IMPACT

AAHOA Member-owned hotels OWNERSHIP represent a significant part of the U.S. economy. To quantify these **OVERVIEW** 68.2% important impacts, AAHOA engaged Oxford Economics, an AAHOA Members own 68.2% international leader in global of the hotels in Alabama forecasting and quantitative analysis, to conduct a comprehensive economic impact 48,981 analysis on the national level and for each state in the U.S. Here are **Hotels** Hotel rooms some of the impressive findings from Alabama. LABOR & JOB ANNUAL ECONOMIC IMPACTS IMPACTS 51,127 \$862N Total hotel Federal, state, **Total impact jobs** and local sales taxes \$117M 28,880 **Total lodging Direct impact jobs** taxes Contribution to Federal, state, and Annual wages, salaries, state GDP and other compensation **GUEST SPENDING** MEMBER PURCHASES **CAPITAL INVESTMENT** Guests staying at Member-owned Member-owned member-owned hotels purchase hotels contribute hotels spend \$482M of inputs \$290M in annual \$2.9B at hotels from other capital and local businesses investment businesses **RELEASED AUGUST 2021**





AAHOA OWNERSHIP & ECONOMIC IMPACT



OXFORD ECONOMICS STUDY ARIZONA AAHOA OWNERSHIP & ECONOMIC IMPACT

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OWNERSHIP OVERVIEW

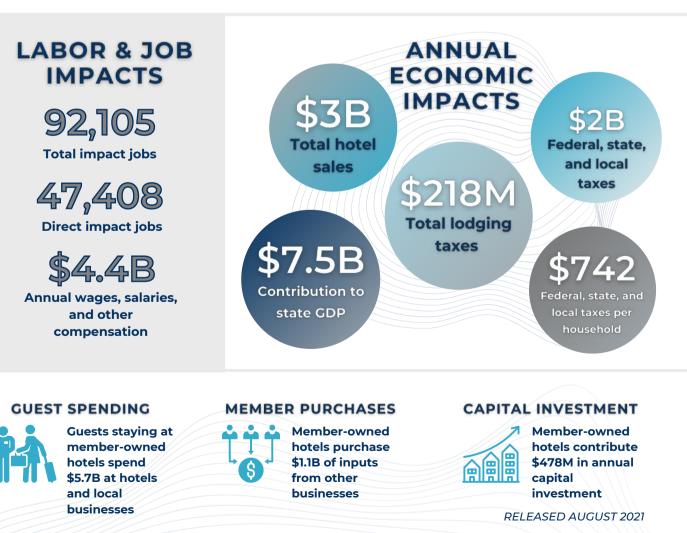
AAHOA Members own 39.7% of the hotels in Arizona



Hotels

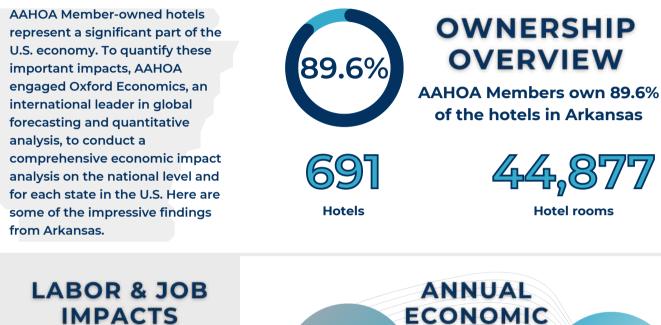


Hotel rooms



ARKANSAS AAHOA OWNERSHIP & ECONOMIC IMPACT

OXFORD ECONOMICS STUDY





Sontribution to state GDP



IMPACTS

\$568 Federal, state, and

local taxes per household

GUEST SPENDING

Annual wages, salaries,

and other compensation



Guests staying at member-owned hotels spend \$2.2B at hotels and local businesses

MEMBER PURCHASES

Member-owned hotels purchase \$362M of inputs from other businesses

CAPITAL INVESTMENT



Member-owned hotels contribute \$255M in annual capital investment

RELEASED AUGUST 2021

THE FOREMOST RESOURCE AND ADVOCATE FOR AMERICA'S HOTEL OWNERS

OXFORD ECONOMICS STUDY CALIFORNIA AAHOA OWNERSHIP & ECONOMIC IMPACT

AAHOA Member-owned hotels represent a significant part of the U.S. economy. To quantify these important impacts, AAHOA engaged Oxford Economics, an international leader in global forecasting and quantitative analysis, to conduct a comprehensive economic impact analysis on the national level and for each state in the U.S. Here are some of the impressive findings from California.

businesses



OWNERSHIP OVERVIEW

AAHOA Members own 61.8% of the hotels in California



Hotels

330,307

Hotel rooms



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COLORADO AAHOA OWNERSHIP & ECONOMIC IMPACT

OXFORD ECONOMICS STUDY



Total impact jobs

54,490 Direct impact jobs

\$58 Annual wages, salaries, and other compensation \$3.4B Total hotel sales \$201M Total lodging taxes \$8.5B Contribution to

Federal, state, and local taxes per household

GUEST SPENDING



Guests staying at member-owned hotels spend \$6.4B at hotels and local businesses

MEMBER PURCHASES

state GDP

Member-owned hotels purchase \$1.2B of inputs from other businesses

CAPITAL INVESTMENT



Member-owned hotels contribute \$525M in annual capital investment

OXFORD ECONOMICS STUDY NNECTICUT **AAHOA OWNERSHIP & ECONOMIC IMPACT**

AAHOA Member-owned hotels represent a significant part of the U.S. economy. To quantify these important impacts, AAHOA engaged Oxford Economics, an international leader in global forecasting and quantitative analysis, to conduct a comprehensive economic impact analysis on the national level and for each state in the U.S. Here are some of the impressive findings from Connecticut.



OWNERSHIP **OVERVIEW**

AAHOA Members own 32.6% of the hotels in Connecticut



Hotels





GUEST SPENDING



Guests staying at member-owned hotels spend \$1.3B at hotels and local businesses

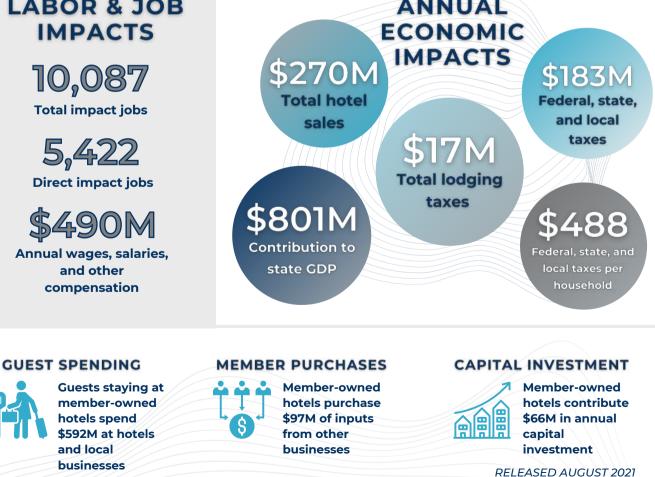
Member-owned hotels purchase \$225M of inputs from other businesses



Member-owned hotels contribute \$117M in annual capital investment

OXFORD ECONOMICS STUDY DELAWARE AAHOA OWNERSHIP & ECONOMIC IMPACT

AAHOA Member-owned hotels OWNERSHIP represent a significant part of the U.S. economy. To quantify these **OVERVIEW** 65.5% important impacts, AAHOA engaged Oxford Economics, an AAHOA Members own 65.5% international leader in global of the hotels in Delaware forecasting and quantitative analysis, to conduct a comprehensive economic impact analysis on the national level and for each state in the U.S. Here are **Hotels** Hotel rooms some of the impressive findings from Delaware. LABOR & JOB ANNUAL



THE FOREMOST RESOURCE AND ADVOCATE FOR AMERICA'S HOTEL OWNERS

DISTRICT OF COLUMBIA AAHOA OWNERSHIP & ECONOMIC IMPACT

OXFORD ECONOMICS STUDY

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LABOR & JOB

IMPACTS

23,500

Total impact jobs

14,720

Direct impact jobs

Annual wages, salaries,

and other compensation



OWNERSHIP OVERVIEW

AAHOA Members own 52% of the hotels in the District of Columbia



Hotels



Hotel rooms

ANNUAL ECONOMIC IMPACTS \$1.7B \$702N **Total hotel** Federal, state, and local sales taxes \$142M **Total lodging** taxes \$3B Contribution to Federal, state, and state GDP

GUEST SPENDING



Guests staying at member-owned hotels spend \$2.7B at hotels and local businesses

MEMBER PURCHASES

Member-owned hotels purchase \$627M of inputs from other businesses

CAPITAL INVESTMENT



Member-owned hotels contribute \$177M in annual capital investment

OXFORD ECONOMICS STUDY **AAHOA OWNERSHIP & ECONOMIC IMPACT**

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OWNERSHIP **OVERVIEW**

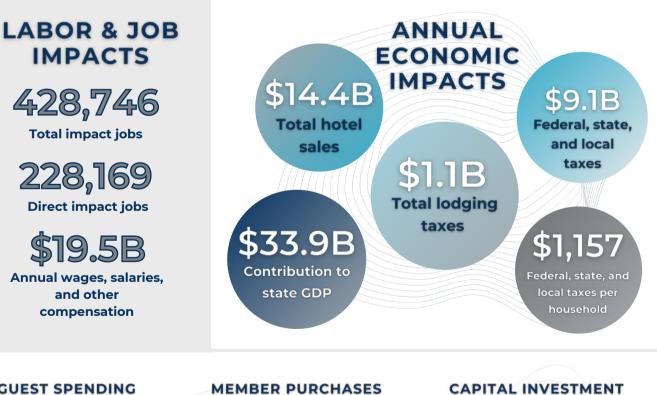
AAHOA Members own 65.2% of the hotels in Florida



Hotels



Hotel rooms



GUEST SPENDING



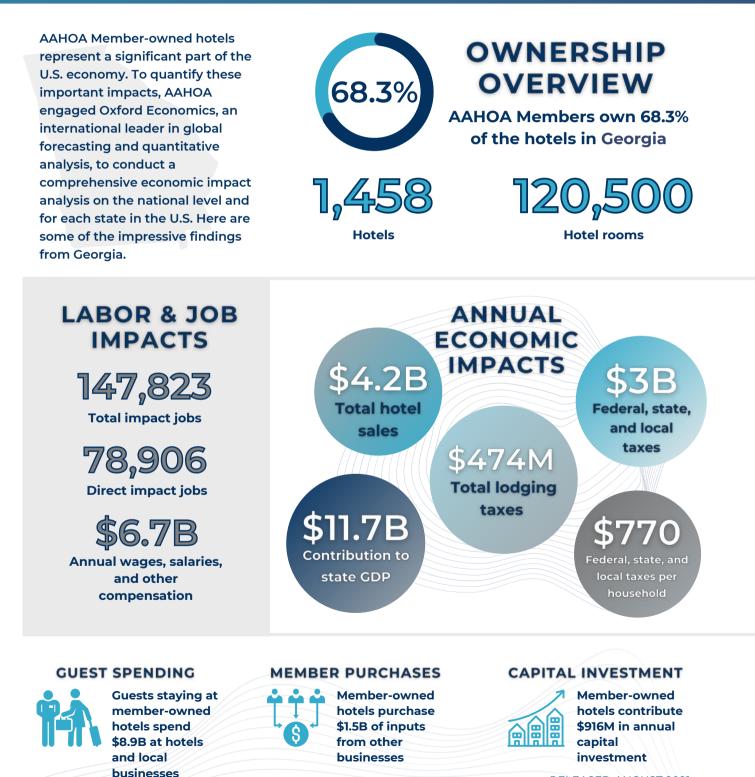
Guests staying at member-owned hotels spend \$28B at hotels and local businesses

Member-owned hotels purchase \$5.2B of inputs from other businesses



Member-owned hotels contribute \$2.3B in annual capital investment

OXFORD ECONOMICS STUDY GEORGIA AAHOA OWNERSHIP & ECONOMIC IMPACT



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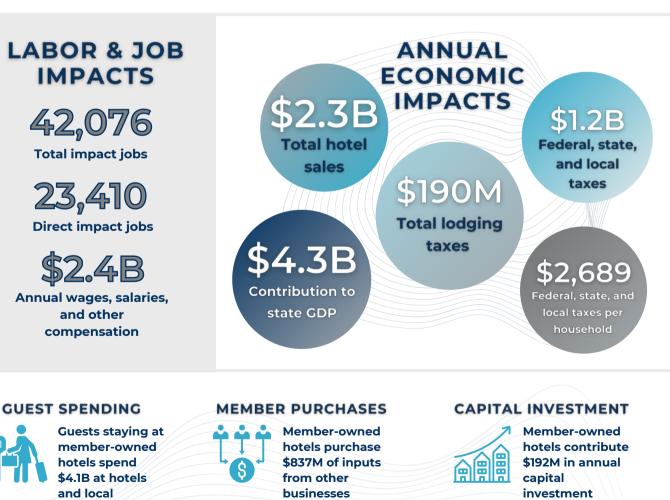
businesses



Hotels



Hotel rooms



OXFORD ECONOMICS STUDY **AAHOA OWNERSHIP & ECONOMIC IMPACT**

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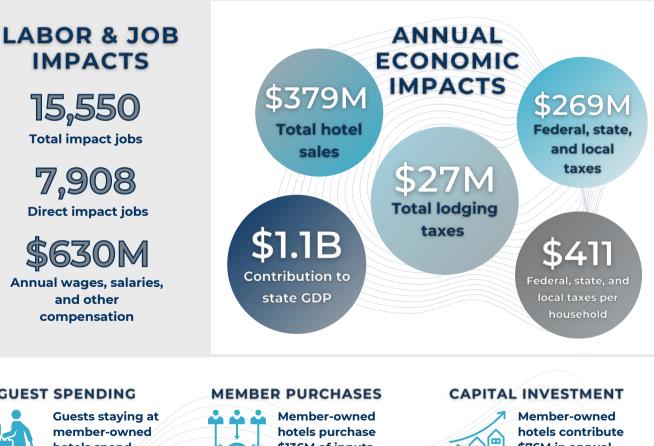
OWNERSHIP **OVERVIEW**

AAHOA Members own 39.9% of the hotels in Idaho



Hotels





GUEST SPENDING



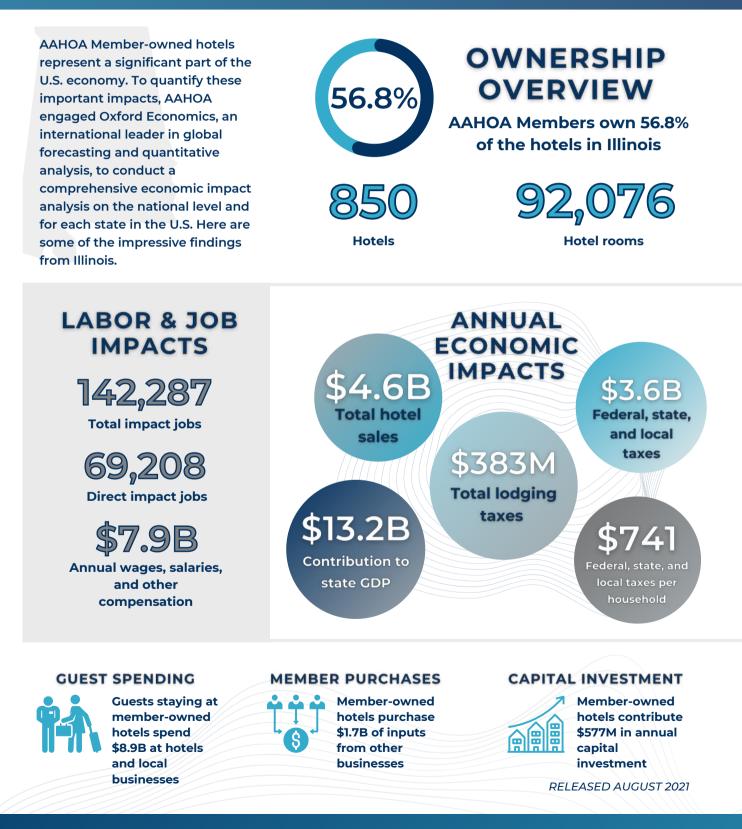
member-owned hotels spend \$832M at hotels and local businesses

\$136M of inputs from other businesses



\$76M in annual capital investment

OXFORD ECONOMICS STUDY



ATTOA OXFORD ECONOMICS STUDY INDIANA AAHOA OWNERSHIP & ECONOMIC IMPACT





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OWNERSHIP OVERVIEW

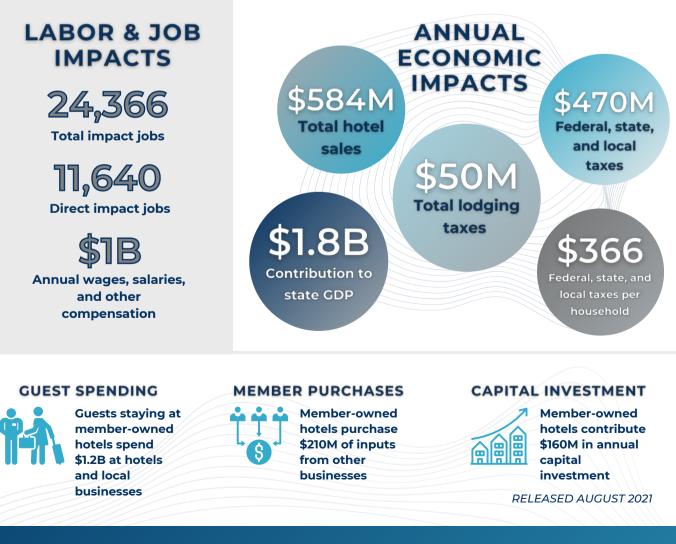
AAHOA Members own 44.9% of the hotels in Iowa



Hotels



Hotel rooms





AAHOA OWNERSHIP & ECONOMIC IMPACT



OXFORD ECONOMICS STUDY KENTUCKY AAHOA OWNERSHIP & ECONOMIC IMPACT

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OWNERSHIP OVERVIEW

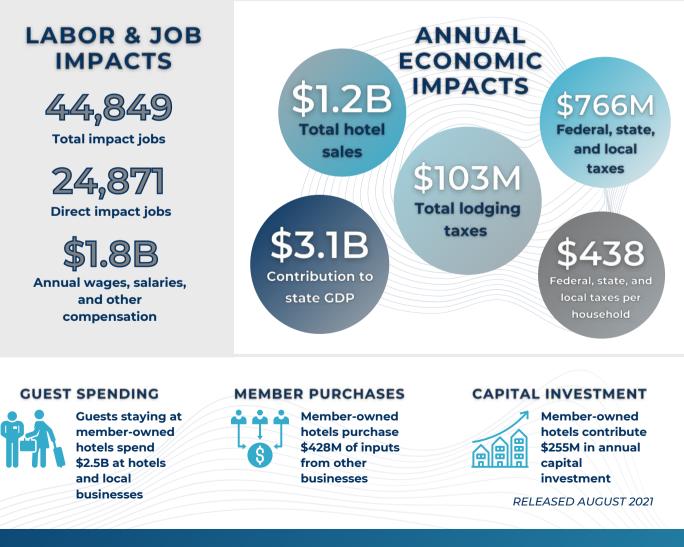
AAHOA Members own 68.2% of the hotels in Kentucky



Hotels



Hotel rooms



AAFOA OXFORD ECONOMICS STUDY LOUISIANA AAHOA OWNERSHIP & ECONOMIC IMPACT

AAHOA Member-owned hotels OWNERSHIP represent a significant part of the U.S. economy. To quantify these **OVERVIEW** 88.7% important impacts, AAHOA engaged Oxford Economics, an AAHOA Members own 88.7% international leader in global of the hotels in Louisiana forecasting and quantitative analysis, to conduct a comprehensive economic impact 87,014 analysis on the national level and for each state in the U.S. Here are **Hotels** Hotel rooms some of the impressive findings from Louisiana. LABOR & JOB ANNUAL ECONOMIC IMPACTS IMPACTS 96,062 **\$1.9B** Total hotel Federal, state, **Total impact jobs** and local sales \$255M taxes 56,711 **Total lodging Direct impact jobs** taxes **Contribution to** Federal, state, and Annual wages, salaries, state GDP and other compensation MEMBER PURCHASES **CAPITAL INVESTMENT GUEST SPENDING** Guests staying at Member-owned Member-owned member-owned hotels purchase hotels contribute hotels spend \$1.2B of inputs \$546M in annual \$6.6B at hotels from other capital and local businesses investment businesses **RELEASED AUGUST 2021**



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OWNERSHIP OVERVIEW

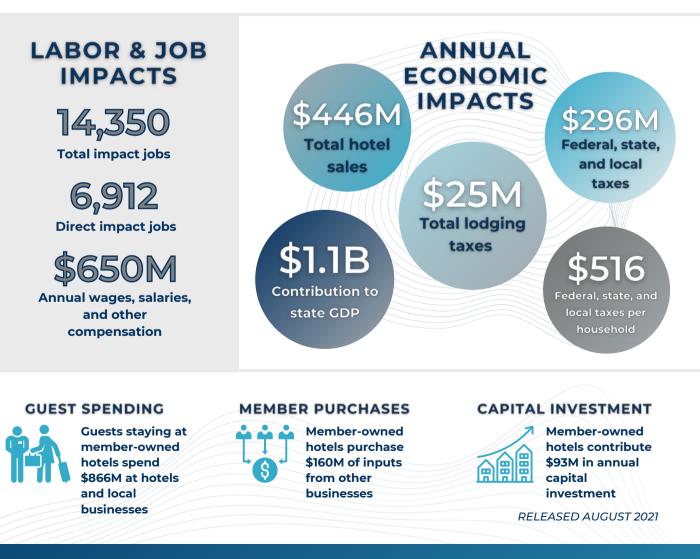
AAHOA Members own 33.9% of the hotels in Maine



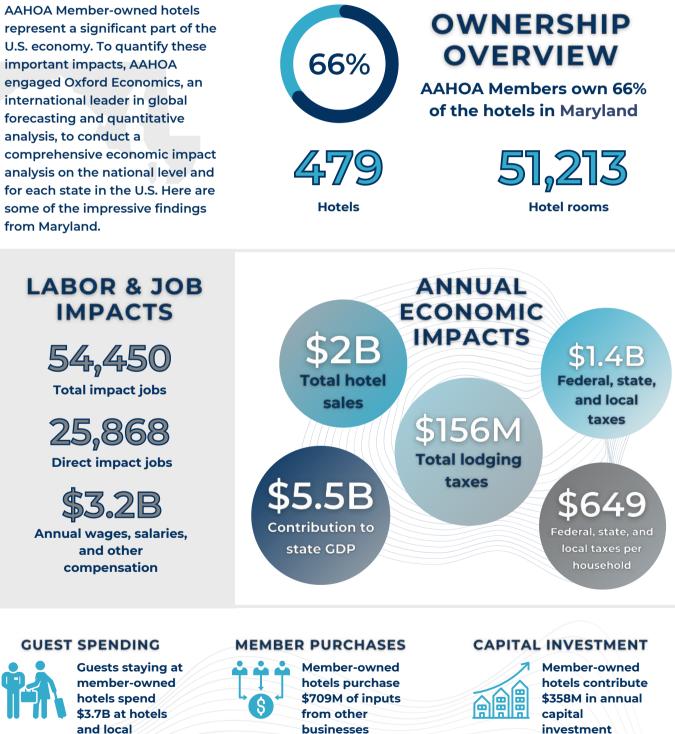
Hotels



Hotel rooms



OXFORD ECONOMICS STUDY **AAHOA OWNERSHIP & ECONOMIC IMPACT**



and local businesses businesses

OXFORD ECONOMICS STUDY MASSACHUSETTS AAHOA OWNERSHIP & ECONOMIC IMPACT

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OWNERSHIP OVERVIEW

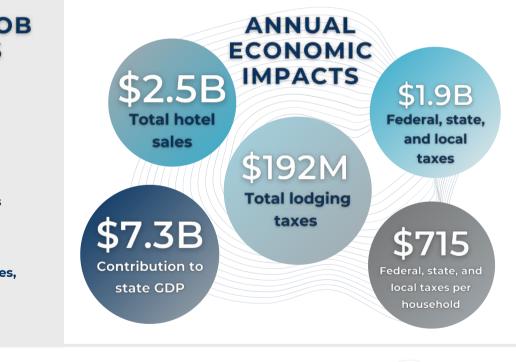
AAHOA Members own 32.8% of the hotels in Massachusetts



Hotels



Hotel rooms



LABOR & JOB IMPACTS

68,332 Total impact jobs

30,748 Direct impact jobs

\$4.4B

Annual wages, salaries, and other compensation

GUEST SPENDING



Guests staying at member-owned hotels spend \$4.4B at hotels and local businesses

MEMBER PURCHASES

Member-owned hotels purchase \$897M of inputs from other businesses

CAPITAL INVESTMENT



Member-owned hotels contribute \$383M in annual capital investment

OXFORD ECONOMICS STUDY MICHIGAN AAHOA OWNERSHIP & ECONOMIC IMPACT

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local businesses



OWNERSHIP OVERVIEW

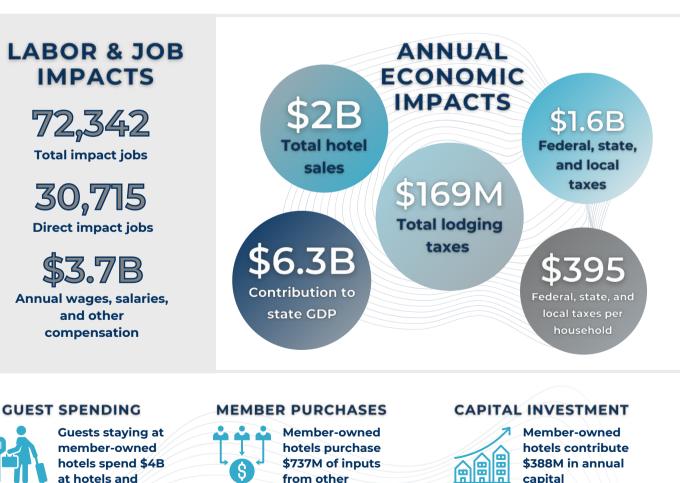
AAHOA Members own 57% of the hotels in Michigan



Hotels



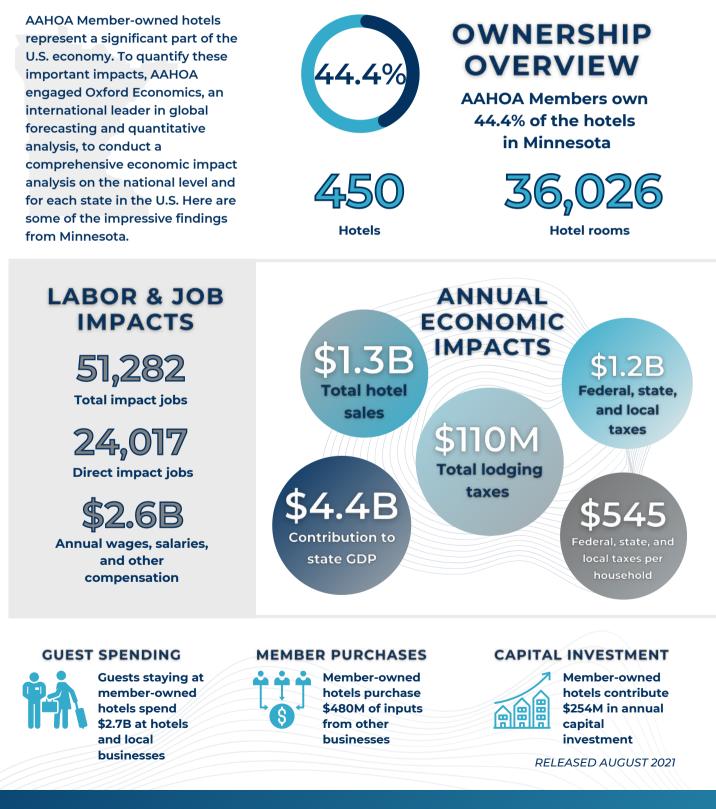
Hotel rooms



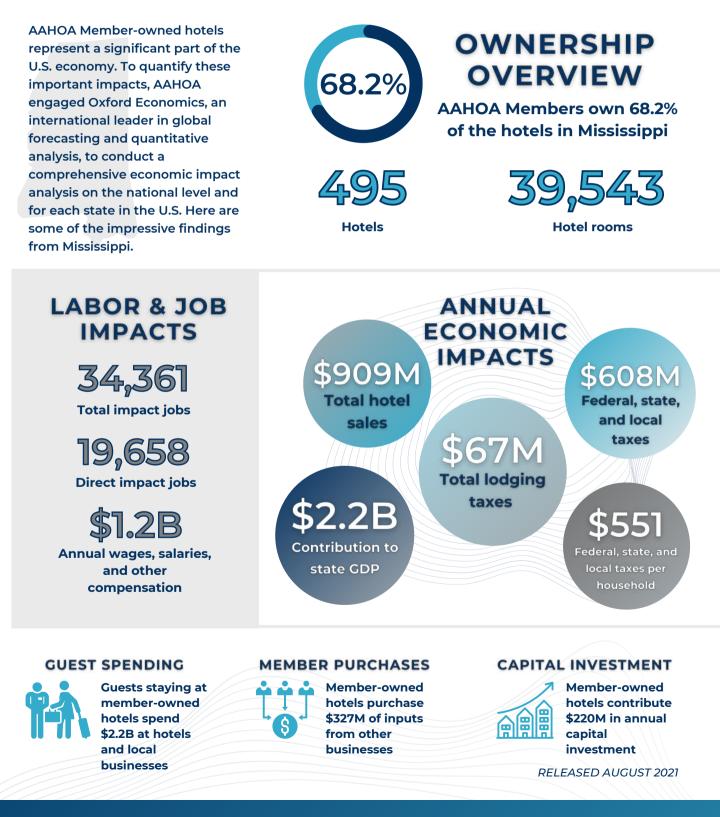
businesses

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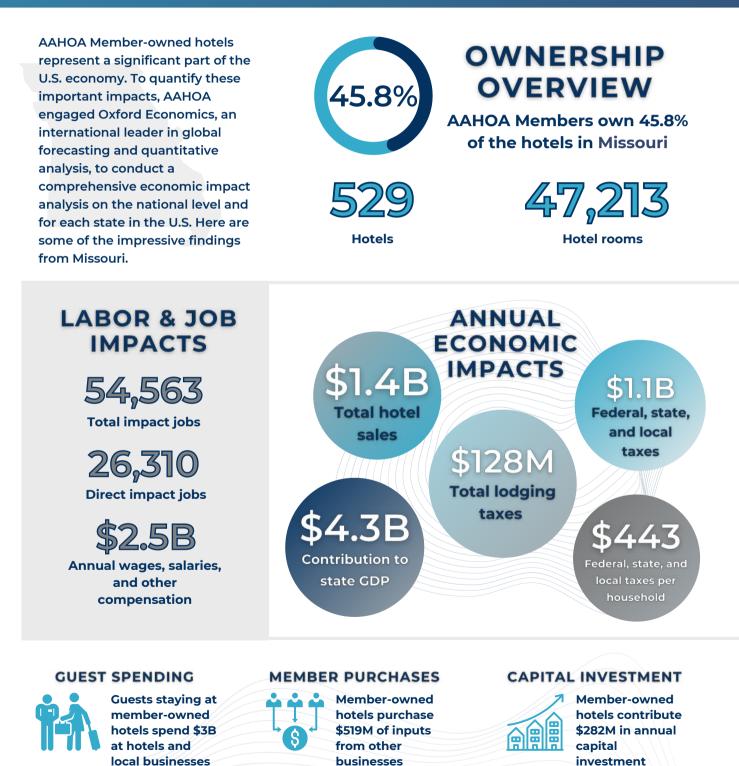
investment RELEASED AUGUST 2021 AFIOA OXFORD ECONOMICS STUDY MINNESOTA AAHOA OWNERSHIP & ECONOMIC IMPACT



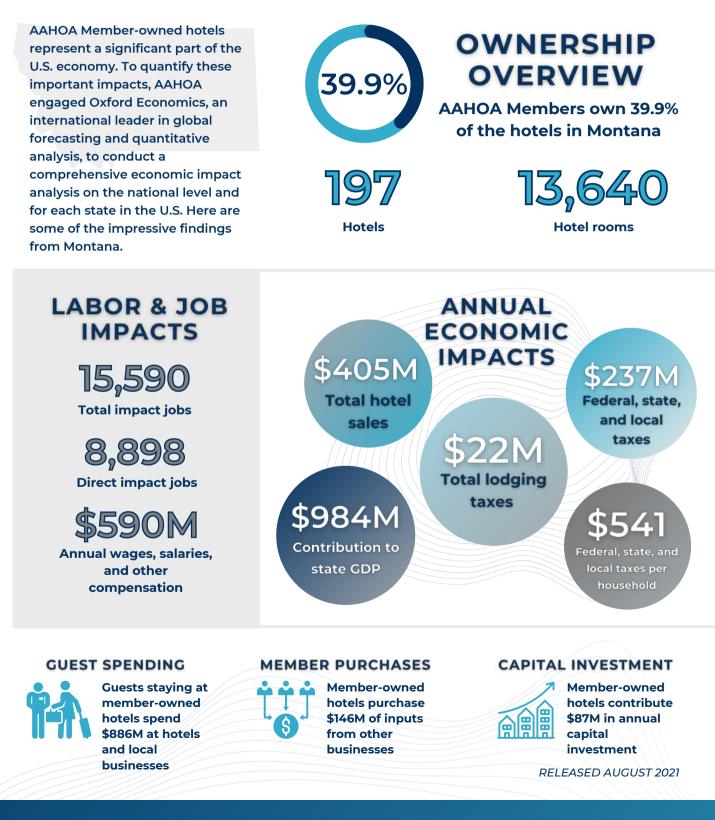
OXFORD ECONOMICS STUDY MISSISSIPPI AAHOA OWNERSHIP & ECONOMIC IMPACT



OXFORD ECONOMICS STUDY MISSOURI AAHOA OWNERSHIP & ECONOMIC IMPACT



OXFORD ECONOMICS STUDY MONTANA AAHOA OWNERSHIP & ECONOMIC IMPACT



OXFORD ECONOMICS STUDY NEBRASKA AAHOA OWNERSHIP & ECONOMIC IMPACT

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OWNERSHIP OVERVIEW

AAHOA Members own 45.9% of the hotels in Nebraska



Hotels



Hotel rooms



OXFORD ECONOMICS STUDY **AAHOA OWNERSHIP & ECONOMIC IMPACT**

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OWNERSHIP **OVERVIEW**

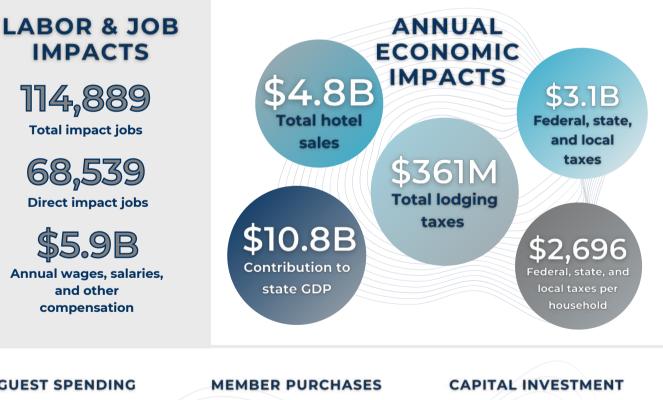
AAHOA Members own 40.2% of the hotels in Nevada



Hotels



Hotel rooms



GUEST SPENDING



Guests staying at member-owned hotels spend \$10.9B at hotels and local businesses

Member-owned hotels purchase \$1.7B of inputs from other businesses



Member-owned hotels contribute \$689M in annual capital investment

OXFORD ECONOMICS STUDY MPSHIRE **AAHOA OWNERSHIP & ECONOMIC IMPACT**

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OWNERSHIP **OVERVIEW**

AAHOA Members own 33.2% of the hotels in New Hampshire



Hotel rooms

LABOR & JOB IMPACTS

> 12,026 **Total impact jobs**

5,607 **Direct impact jobs**

Annual wages, salaries, and other compensation

ECONOMIC IMPACTS **\$258 Total hotel** Federal, state, and local sales taxes \$21M **Total lodging** taxes **Contribution to** state GDP

ANNUAL

Federal, state, and

GUEST SPENDING



Guests staying at member-owned hotels spend \$746M at hotels and local businesses

MEMBER PURCHASES

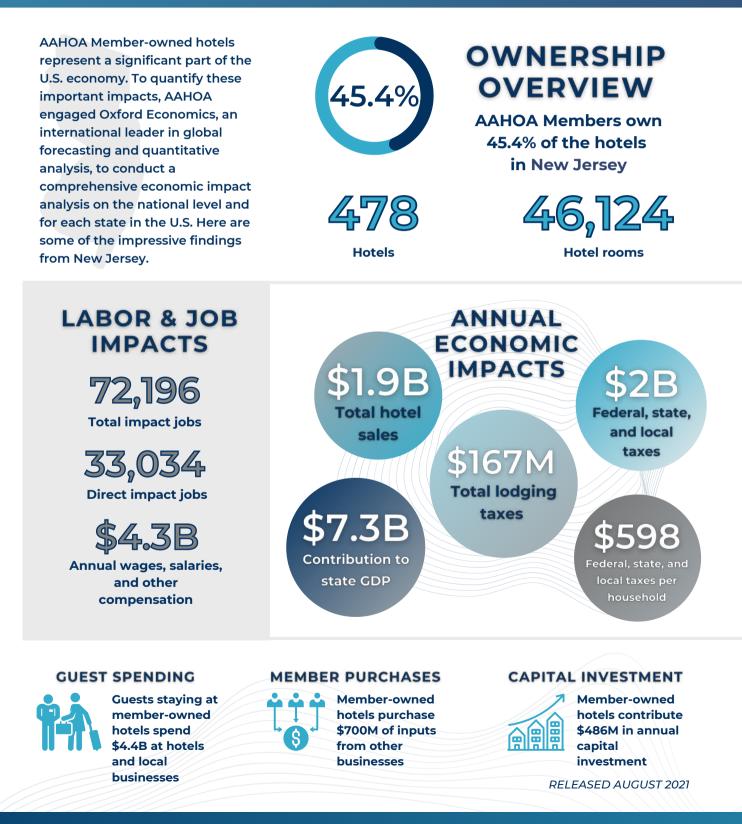
Member-owned hotels purchase \$115M of inputs from other businesses

CAPITAL INVESTMENT



Member-owned hotels contribute \$62M in annual capital investment

OXFORD ECONOMICS STUDY NEW JERSEY AAHOA OWNERSHIP & ECONOMIC IMPACT



OXFORD ECONOMICS STUDY NEW MEXICO AAHOA OWNERSHIP & ECONOMIC IMPACT

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OWNERSHIP OVERVIEW

AAHOA Members own 40% of the hotels in New Mexico



Hotels



Hotel rooms



AAHOA OWNERSHIP & ECONOMICS STUDY



OXFORD ECONOMICS STUDY NORTH CAROLINA AAHOA OWNERSHIP & ECONOMIC IMPACT

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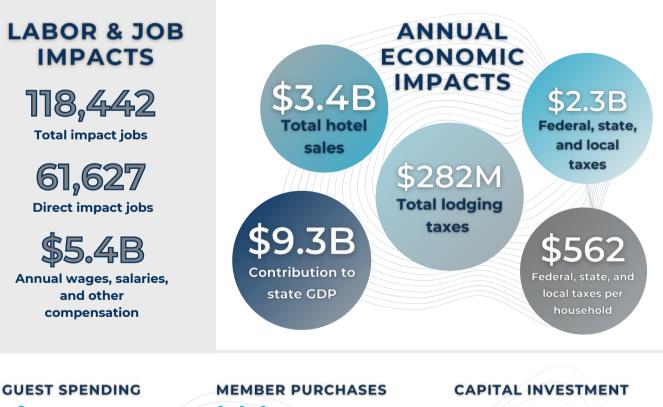
OWNERSHIP OVERVIEW

AAHOA Members own 67.7% of the hotels in North Carolina





Hotel rooms





Guests staying at member-owned hotels spend \$7.1B at hotels and local businesses

Member-owned hotels purchase \$1.2B of inputs from other businesses



Member-owned hotels contribute \$775M in annual capital investment

OXFORD ECONOMICS STUDY NORTH DAKOTA AAHOA OWNERSHIP & ECONOMIC IMPACT

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and local

businesses



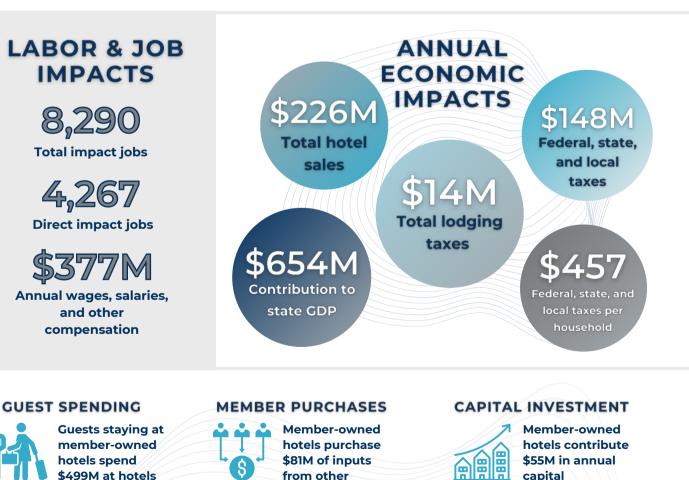
OWNERSHIP OVERVIEW

AAHOA Members own 45.3% of the hotels in North Dakota



Hotels





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investment

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businesses

AAHOA OWNERSHIP & ECONOMIC IMPACT

OXFORD ECONOMICS STUDY

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OWNERSHIP OVERVIEW

AAHOA Members own 56% of the hotels in Ohio



Hotels



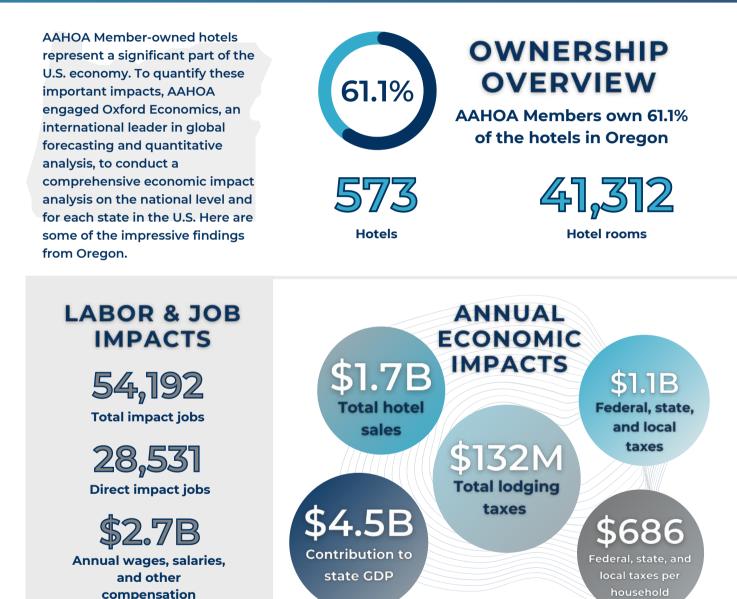
Hotel rooms



OXFORD ECONOMICS STUDY OKLAHOMA AAHOA OWNERSHIP & ECONOMIC IMPACT



OXFORD ECONOMICS STUDY OREGON AAHOA OWNERSHIP & ECONOMIC IMPACT



GUEST SPENDING



Guests staying at member-owned hotels spend \$3.5B at hotels and local businesses

MEMBER PURCHASES

M M M S fr b

Member-owned hotels purchase \$598M of inputs from other businesses

CAPITAL INVESTMENT



Member-owned hotels contribute \$317M in annual capital investment

OXFORD ECONOMICS STUDY PENNSYLVANIA AAHOA OWNERSHIP & ECONOMIC IMPACT

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OWNERSHIP OVERVIEW

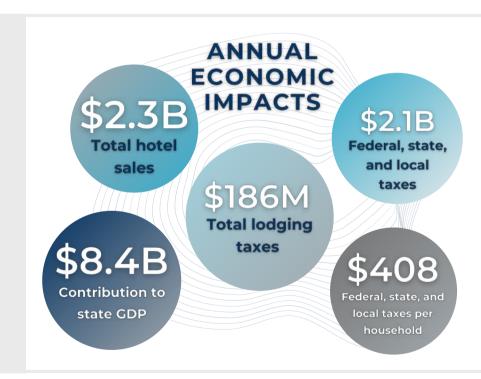
AAHOA Members own 45.1% of the hotels in Pennsylvania



Hotels

61,885

Hotel rooms



LABOR & JOB IMPACTS

> 92,825 Total impact jobs

40,699 Direct impact jobs

\$58 Annual wages, salaries, and other compensation

GUEST SPENDING



Guests staying at member-owned hotels spend \$4.5B at hotels and local businesses

MEMBER PURCHASES

Member-owned hotels purchase \$841M of inputs from other businesses

CAPITAL INVESTMENT



Member-owned hotels contribute \$666M in annual capital investment

OXFORD ECONOMICS STUDY RHODE ISLAND AAHOA OWNERSHIP & ECONOMIC IMPACT

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LABOR & JOB

IMPACTS

8,059

Total impact jobs

3,688

Direct impact jobs

Annual wages, salaries,

and other compensation



OWNERSHIP OVERVIEW

AAHOA Members own 32.9% of the hotels in Rhode Island



Hotels



ANNUAL ECONOMIC IMPACTS \$202N **Total hotel** Federal, state, and local sales taxes \$20M **Total lodging** taxes \$713M Contribution to Federal, state, and state GDP

GUEST SPENDING



Guests staying at member-owned hotels spend \$445M at hotels and local businesses

MEMBER PURCHASES

Member-owned hotels purchase \$88M of inputs from other businesses

CAPITAL INVESTMENT



Member-owned hotels contribute \$51M in annual capital investment

OXFORD ECONOMICS STUDY SOUTH CAROLINA AAHOA OWNERSHIP & ECONOMIC IMPACT

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LABOR & JOB

IMPACTS

69,651

Total impact jobs

36,806

Direct impact jobs

Annual wages, salaries,

and other compensation



OWNERSHIP OVERVIEW

AAHOA Members own 67.4% of the hotels in South Carolina

797

Hotels



Hotel rooms

<text><text><text><text>

GUEST SPENDING



Guests staying at member-owned hotels spend \$4.8B at hotels and local businesses

MEMBER PURCHASES

Member-owned hotels purchase \$913M of inputs from other businesses

CAPITAL INVESTMENT



Member-owned hotels contribute \$564M in annual capital investment

OXFORD ECONOMICS STUDY SOUTH DAKOTA AAHOA OWNERSHIP & ECONOMIC IMPACT

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OWNERSHIP OVERVIEW

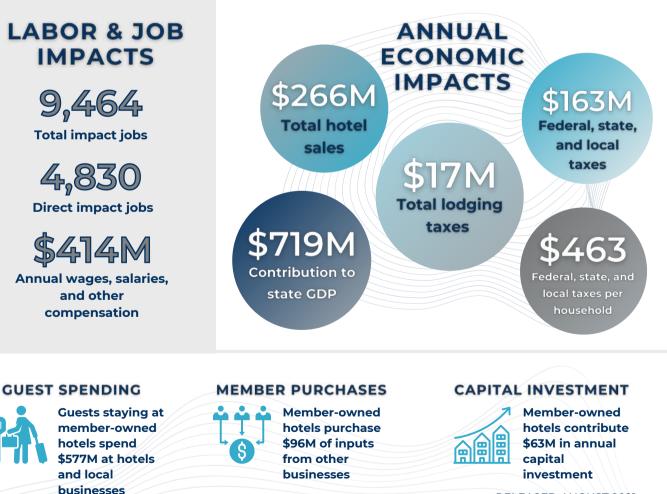
AAHOA Members own 45.6% of the hotels in South Dakota



Hotels

11,443

Hotel rooms



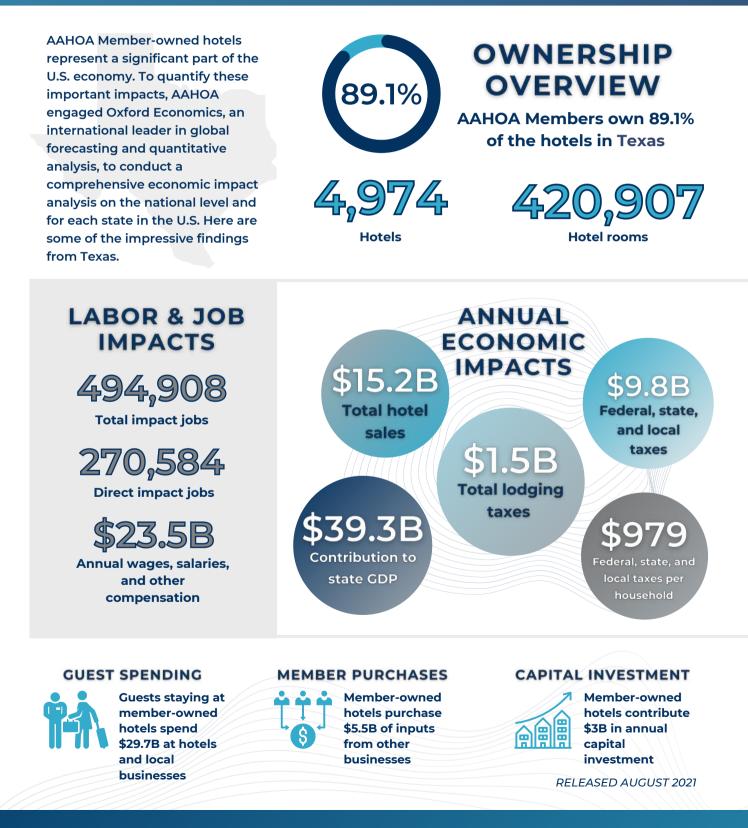
OXFORD ECONOMICS STUDY TENNESSEE AAHOA OWNERSHIP & ECONOMIC IMPACT



THE FOREMOST RESOURCE AND ADVOCATE FOR AMERICA'S HOTEL OWNERS



AAHOA OWNERSHIP & ECONOMIC IMPACT



OXFORD ECONOMICS STUDY UTAH AAHOA OWNERSHIP & ECONOMIC IMPACT

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OWNERSHIP OVERVIEW

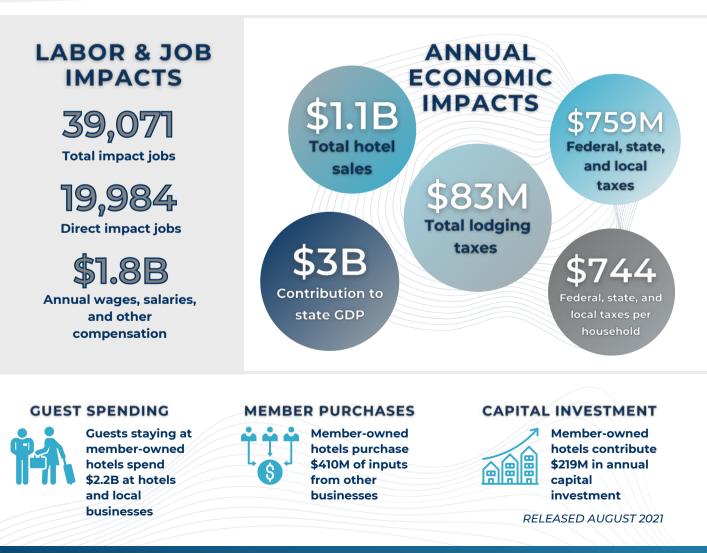
AAHOA Members own 39.6% of the hotels in Utah



Hotels



Hotel rooms



OXFORD ECONOMICS STUDY **AAHOA OWNERSHIP & ECONOMIC IMPACT**

AAHOA Member-owned hotels represent a significant part of the U.S. economy. To quantify these important impacts, AAHOA engaged Oxford Economics, an international leader in global forecasting and quantitative analysis, to conduct a comprehensive economic impact analysis on the national level and for each state in the U.S. Here are some of the impressive findings from Vermont.

IMPACTS

8,786

Total impact jobs

4,793

Direct impact jobs

Annual wages, salaries,

and other compensation

GUEST SPENDING



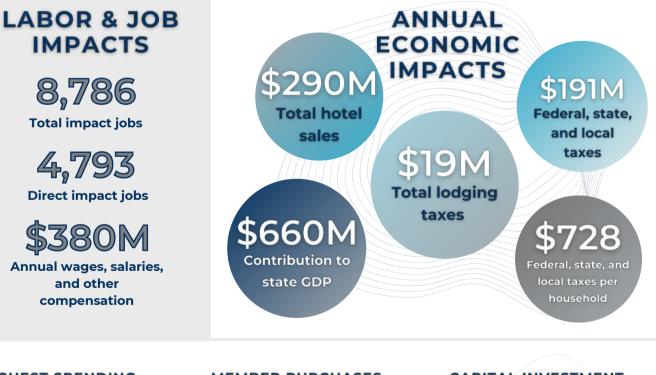
OWNERSHIP **OVERVIEW**

AAHOA Members own 32.2% of the hotels in Vermont



Hotels







Guests staying at member-owned hotels spend \$576M at hotels and local businesses

MEMBER PURCHASES

Member-owned hotels purchase \$104M of inputs from other businesses

CAPITAL INVESTMENT



Member-owned hotels contribute \$50M in annual capital investment

OXFORD ECONOMICS STUDY VIRGINIA AAHOA OWNERSHIP & ECONOMIC IMPACT

AAHOA Member-owned hotels OWNERSHIP represent a significant part of the U.S. economy. To quantify these **OVERVIEW** 66.7% important impacts, AAHOA engaged Oxford Economics, an AAHOA Members own 66.7% international leader in global of the hotels in Virginia forecasting and quantitative analysis, to conduct a comprehensive economic impact 1,035 97,576 analysis on the national level and for each state in the U.S. Here are Hotels some of the impressive findings **Hotel rooms** from Virginia. LABOR & JOB ANNUAL IMPACTS ECONOMIC IMPACTS 104,376 Total hotel Federal, state, **Total impact jobs** and local sales taxes \$287 58,000 **Total lodging Direct impact jobs**

\$4.9B Annual wages, salaries, and other compensation

GUEST SPENDING



Guests staying at member-owned hotels spend \$6.5B at hotels and local businesses

MEMBER PURCHASES

Contribution to

state GDP

Member-owned hotels purchase \$1.2B of inputs from other businesses

CAPITAL INVESTMENT

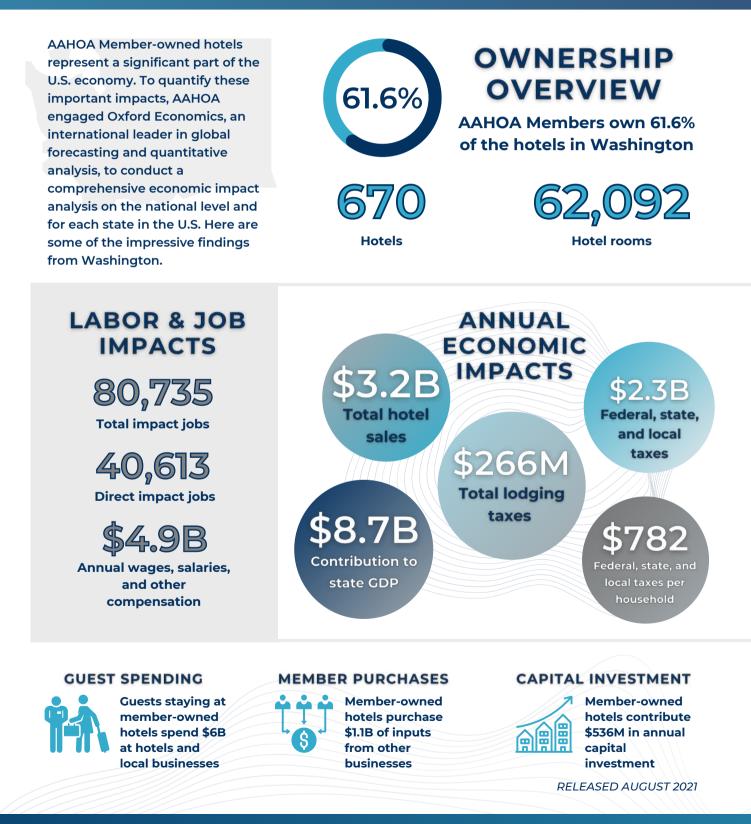


taxes

Member-owned hotels contribute \$631M in annual capital investment

Federal, state, and

OXFORD ECONOMICS STUDY WASHINGTON AAHOA OWNERSHIP & ECONOMIC IMPACT



OXFORD ECONOMICS STUDY WEST VIRGINIA AAHOA OWNERSHIP & ECONOMIC IMPACT

AAHOA Member-owned hotels represent a significant part of the U.S. economy. To quantify these important impacts, AAHOA engaged Oxford Economics, an international leader in global forecasting and quantitative analysis, to conduct a comprehensive economic impact analysis on the national level and for each state in the U.S. Here are some of the impressive findings from West Virginia.



OWNERSHIP OVERVIEW

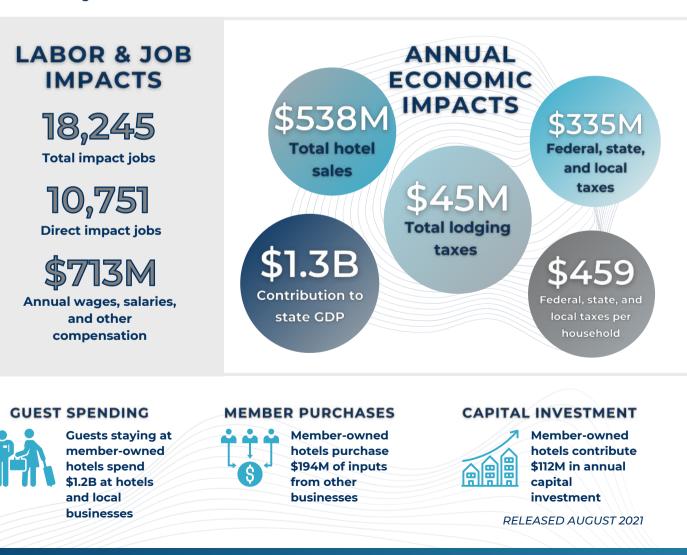
AAHOA Members own 69.9% of the hotels in West Virginia



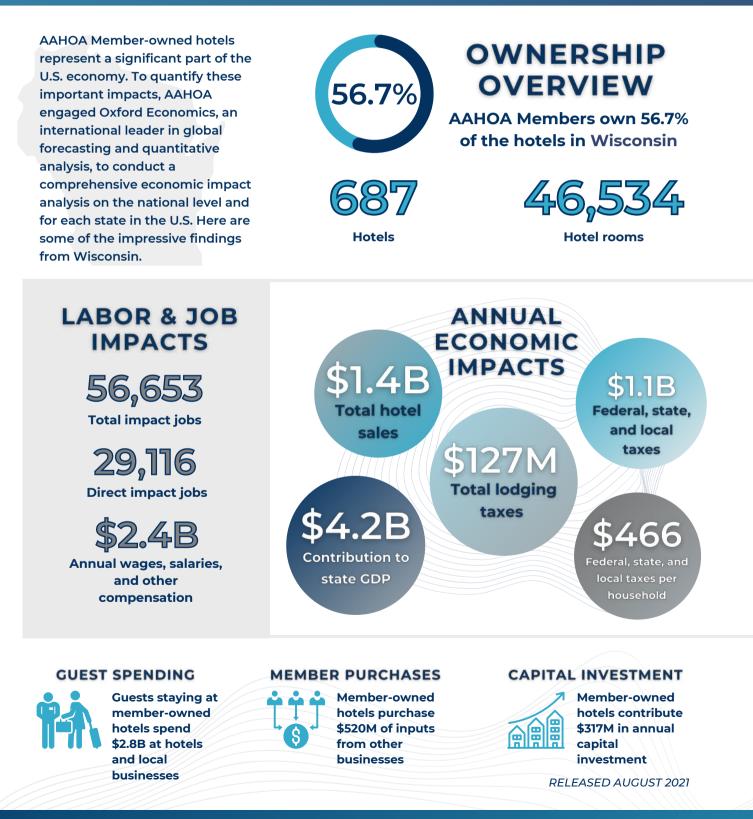
Hotels



Hotel rooms



OXFORD ECONOMICS STUDY WISCONSIN AAHOA OWNERSHIP & ECONOMIC IMPACT



OXFORD ECONOMICS STUDY WYOMING AAHOA OWNERSHIP & ECONOMIC IMPACT



OXFORD ECONOMICS STUDY AAHOA OWNERSHIP & ECONOMIC IMPACT

ABOUT AAHOA AND OXFORD ECONOMICS



ABOUT AAHOA

AAHOA is the largest hotel owners association in the world. The nearly 20,000 AAHOA Members own 60 percent of the hotels in the United States. AAHOA Members are responsible for 1.7 percent of the nation's GDP. With billions of dollars in property assets and more than one million employees, AAHOA Members are core economic contributors in communities across the United States.



ABOUT OXFORD ECONOMICS

Oxford Economics was founded in 1981 as a commercial venture with Oxford University's business college to provide economic forecasting and modeling to UK companies and financial institutions expanding abroad. Since then, we have become one of the world's foremost independent global advisory firms, providing reports, forecasts, and analytical tools on 200 countries, 100 industrial sectors, and more than 3,000 cities.

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